



# RAIN COMMODITIES LIMITED

Regd. Office : "Rain Center", 34, Srinagar Colony, Hyderabad-500 073, AP, India.

## UNAUDITED FINANCIAL RESULTS (STAND-ALONE) FOR THE THIRD QUARTER ENDED SEPTEMBER 30, 2008

(Rupees in lakhs)

Particulars	Quarter ended		Nine months ended		Previous Financial Year Ended Dec. 31, 2007 Audited
	Sept. 30, 2008	Sept. 30, 2007	Sept. 30, 2008	Sept. 30, 2007	
	Un-Audited	Un-Audited	Un-Audited	Un-Audited	
1 (a) Net Sales/Income from operations	25,294	14,906	74,528	42,145	46,206
(b) Other Operating Income	14	9	48	87	35
<b>Total Income</b>	<b>25,308</b>	<b>14,915</b>	<b>74,576</b>	<b>42,232</b>	<b>46,241</b>
2 <b>Expenditure</b>					
a) (Increase)/Decrease in Stock in Trade and work in progress	193	(434)	189	(161)	(728)
b) Consumption of Raw Materials	1,500	1,783	3,390	3,158	2,132
c) Purchase of traded goods	2,160	---	15,597	---	4,861
d) Employees Cost	547	373	1,559	1,087	1,133
e) Depreciation	743	367	1,497	1,123	1,012
f) Power and Fuel	6,358	2,587	13,362	7,537	7,856
g) Rates and Taxes	3,119	1,916	7,941	5,609	5,552
h) Selling and Distribution Expenses	4,758	2,603	12,179	7,898	7,915
i) Other Expenditure	2,227	1,417	5,736	3,611	3,883
j) <b>Total Expenditure</b>	<b>21,605</b>	<b>10,612</b>	<b>61,450</b>	<b>29,862</b>	<b>33,616</b>
3 <b>Profit from Operations before Other Income, Interest &amp; Exceptional Items (1-2)</b>	<b>3,703</b>	<b>4,303</b>	<b>13,126</b>	<b>12,370</b>	<b>12,625</b>
4 Other Income	158	96	296	318	214
5 <b>Profit before Interest &amp; Exceptional Items (3+4)</b>	<b>3,861</b>	<b>4,399</b>	<b>13,422</b>	<b>12,688</b>	<b>12,839</b>
6 Interest	1,198	355	3,101	1,342	2,732
7 <b>Profit after Interest but before Exceptional Items (5-6)</b>	<b>2,663</b>	<b>4,044</b>	<b>10,321</b>	<b>11,346</b>	<b>10,107</b>
8 Exceptional Items	---	---	---	---	---
9 <b>Profit (+)/ Loss (-) from Ordinary Activities before tax (7+8)</b>	<b>2,663</b>	<b>4,044</b>	<b>10,321</b>	<b>11,346</b>	<b>10,107</b>
10 Tax expense	655	405	2,521	2,853	1,553
11 <b>Net Profit (+)/Loss(-) from Ordinary Activities after tax (9-10)</b>	<b>2,008</b>	<b>3,639</b>	<b>7,800</b>	<b>8,493</b>	<b>8,554</b>
12 Extraordinary Item (net of tax expense)	---	---	---	---	6,021
13 <b>Net Profit (+)/Loss(-) for the period (11-12)</b>	<b>2,008</b>	<b>3,639</b>	<b>7,800</b>	<b>8,493</b>	<b>2,533</b>
14 Paid-up equity share capital (Rs. 10/- each fully paid-up)	7,197	3,211	7,197	3,211	3,211
15 Reserves excluding revaluation reserve as per balance sheet of previous accounting year	---	---	---	---	28,858
16 Earnings per share					
- Basic before Extraordinary item (Rs.)	2.79	5.43	11.11	15.31	12.77
- Basic after Extraordinary item (Rs.)	2.79	5.43	11.11	15.31	3.78
- Diluted before Extraordinary item (Rs.)	2.79	4.93	11.11	13.64	11.59
- Diluted after Extraordinary item (Rs.)	2.79	4.93	11.11	13.64	3.43
17 Public Shareholding					
- Number of Shares	41,650,763	19,314,773	41,650,763	19,314,773	19,314,773
- Percentage of Shareholding	57.82%	60.15%	57.82%	60.15%	60.15%

### Notes:

- The above Un-audited Standalone Financial Results are Reviewed by the Statutory Auditors of the Company and the Limited Review Report issued by the Statutory Auditors, along with the above results have been taken on record by the Audit Committee and the Board of Directors at their meeting held on October 24, 2008.
- Pursuant to the approval by the Board of Directors of the Company, during their meeting held on September 1, 2008; the Company has offered to buy back its equity shares of face value Rs. 10 each fully paid up, at a maximum price of Rs. 307 per share from the Open Market through Stock Exchange mechanism, for a total maximum consideration of Rs. 2,600 lakhs and up to a maximum of 12,00,000 equity shares. After completion of the regulatory compliances, the Company has commenced the buy back of equity shares with effect from September 25, 2008. As at September 30, 2008; the Company has bought back 62,486 equity shares of Rs. 10 each fully paid up, at an average price of Rs. 185.49 per share, utilizing a sum of Rs.115.91 lakhs. Further, during the period from October 1, 2008 to October 23, 2008 the Company has bought back 982,772 equity shares of Rs. 10 each fully paid up at an average price of Rs 154.38 utilizing a sum of Rs.1,504 lakhs. In terms of provisions of section 77A of the Companies Act, 1956 and SEBI (Buy Back of Security) Regulations, 1998, the Company had extinguished 537,943 equity shares of Rs. 10 each during the period from October 11, 2008 to October 21, 2008.
- The Brownfield Expansion of Cement Plant had initial stabilization issues, that were being resolved during the quarter ended September 30, 2008. Currently, the Brownfield Expansion is operating at a capacity utilization of about 70%.
- During the quarter ended September 30, 2008, 129 Investor complaints were received and resolved. There were no complaints pending, both at the beginning and at the end of the quarter which had to be resolved.
- Figures of the previous year / period have been regrouped, wherever considered necessary to conform with the current year disclosures. The figures for the current period are not comparable to the previous periods due to corporate restructuring and change in financial year.

By Order of the Board  
for RAIN COMMODITIES LIMITED

Hyderabad  
October 24, 2008

N. JAGAN MOHAN REDDY  
MANAGING DIRECTOR

## UNAUDITED FINANCIAL RESULTS (CONSOLIDATED) FOR THE THIRD QUARTER ENDED SEPTEMBER 30, 2008

(Rupees in lakhs)

Particulars	Quarter ended		Nine months ended		Previous Financial Year Ended Dec. 31, 2007 Audited
	Sept. 30, 2008	Sept. 30, 2007	Sept. 30, 2008	Sept. 30, 2007	
	Un-Audited	Un-Audited	Un-Audited	Un-Audited	
1 (a) Net Sales/Income from operations	131,273	63,517	320,058	107,950	159,280
(b) Other Operating Income	(2)	(269)	109	14,521	3,808
<b>Total Income</b>	<b>131,271</b>	<b>63,248</b>	<b>320,167</b>	<b>122,471</b>	<b>163,088</b>
2 <b>Expenditure</b>					
a) (Increase)/Decrease in Stock in Trade and work in progress	637	(630)	(1,333)	866	(690)
b) Consumption of Raw Materials	53,822	33,745	129,214	46,464	81,621
c) Purchase of traded goods	6,397	2,886	23,522	2,886	5,185
d) Employees Cost	3,378	2,290	9,685	3,282	5,724
e) Depreciation	2,704	2,307	7,550	3,775	5,738
f) Power and Fuel	5,831	2,906	12,277	7,883	6,590
g) Rates and Taxes	3,277	2,039	8,418	5,845	6,183
h) Selling and Distribution Expenses	5,018	2,998	13,054	8,734	9,161
i) Other Expenditure	12,962	7,116	38,668	19,923	19,550
j) <b>Total Expenditure</b>	<b>94,025</b>	<b>55,655</b>	<b>241,054</b>	<b>99,659</b>	<b>139,062</b>
3 <b>Profit from Operations before Other Income, Interest &amp; Exceptional Items (1-2)</b>	<b>37,246</b>	<b>7,592</b>	<b>79,113</b>	<b>22,812</b>	<b>24,026</b>
4 Other Income	229	1,886	433	3,964	307
5 <b>Profit before Interest &amp; Exceptional Items (3+4)</b>	<b>37,475</b>	<b>9,479</b>	<b>79,546</b>	<b>26,776</b>	<b>24,333</b>
6 Interest	11,204	5,395	29,313	9,199	15,776
7 <b>Profit after Interest but before Exceptional Items (5-6)</b>	<b>26,271</b>	<b>4,084</b>	<b>50,233</b>	<b>17,577</b>	<b>8,557</b>
8 Exceptional Items	---	---	---	---	---
9 <b>Profit (+)/ Loss (-) from Ordinary Activities before tax (7+8)</b>	<b>26,271</b>	<b>4,084</b>	<b>50,233</b>	<b>17,577</b>	<b>8,557</b>
10 Tax expense	9,269	(1,066)	15,730	1,520	801
11 <b>Net Profit (+)/Loss(-) from Ordinary Activities after tax (9-10)</b>	<b>17,002</b>	<b>5,150</b>	<b>34,504</b>	<b>16,057</b>	<b>7,756</b>
12 Extraordinary Item (net of tax expense)	---	9,546	(3,027)	9,546	3,164
13 <b>Net Profit (+)/Loss(-) before share of Profit/(Loss) from Associate Companies (11-12)</b>	<b>17,002</b>	<b>(4,395)</b>	<b>37,531</b>	<b>6,511</b>	<b>4,592</b>
14 Share of loss from associate companies	---	---	---	---	52
15 <b>Net Profit (+)/Loss(-) for the period (13-14)</b>	<b>17,002</b>	<b>(4,395)</b>	<b>37,531</b>	<b>6,511</b>	<b>4,540</b>
16 Paid-up equity share capital (Rs. 10/- each Fully paid-up)	7,197	3,211	7,197	3,211	3,211
17 Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	---	---	---	---	20,263
18 Earnings per share					
- Basic before Extraordinary item (Rs.)	23.60	7.69	49.15	28.99	23.99
- Basic after Extraordinary item (Rs.)	23.60	(6.56)	64.01	20.28	14.14
- Diluted before Extraordinary item (Rs.)	23.60	6.98	49.15	28.99	10.44
- Diluted after Extraordinary item (Rs.)	23.60	(5.96)	64.01	11.75	6.15
19 Public Shareholding					
- Number of Shares	41,650,763	19,314,773	41,650,763	19,314,773	19,314,773
- Percentage of Shareholding	57.82%	60.15%	57.82%	60.15%	60.15%

### Notes:

- The above Un-audited Consolidate Financial Results have been Reviewed by the Audit Committee and the Board of Directors at their meeting held on October 24, 2008.
- The Consolidated Financial Results for the Quarter ended September 30, 2008 include the results of the Company along with its Wholly owned subsidiaries (a) Rain CII Carbon (India) Limited; (b) Moonglow Company Business Inc., The British Virgin Islands; (c) Rain Commodities (USA) Inc.; (d) Rain CII Carbon LLC, USA; (e) Rain Calciner Limited, India; (f) Rain Global Services LLC, USA and (g) its associate - Petroleum Coke Industries Company, Kuwait.
- Pursuant to the approval by the Board of Directors of the Company, during their meeting held on September 1, 2008; the Company has offered to buy back its equity shares of face value Rs. 10 each fully paid up, at a maximum price of Rs. 307 per share from the Open Market through Stock Exchange mechanism, for a total maximum consideration of Rs. 2,600 lakhs and up to a maximum of 12,00,000 equity shares. After completion of the regulatory compliances, the Company has commenced the buy back of equity shares with effect from September 25, 2008. As at September 30, 2008; the Company has bought back 62,486 equity shares of Rs. 10 each fully paid up, at an average price of Rs. 185.49 per share, utilizing a sum of Rs.115.91 lakhs. Further, during the period from October 1, 2008 to October 23, 2008 the Company has bought back 982,772 equity shares of Rs. 10 each fully paid up at an average price of Rs 154.38 utilizing a sum of Rs.1,504 lakhs. In terms of provisions of section 77A of the Companies Act, 1956 and SEBI (Buy Back of Security) Regulations, 1998, the Company had extinguished 537,943 equity shares of Rs. 10 each during the period from October 11, 2008 to October 21, 2008.
- Calcined Petroleum Coke operations of Rain CII Carbon LLC, USA were disturbed due to Hurricanes Gustav and Ike that had made landfall in September 2008 and resulted in partial loss of production. All the plants have since resumed normal operations.
- The Brownfield Expansion of Cement Plant had initial stabilization issues, that were being resolved during the quarter ended September 30, 2008. Currently, the Brownfield Expansion is operating at a capacity utilization of about 70%.

- The Group has fully provided the Foreign Currency losses, as per the provisions of Accounting Standard 11 - "Effects of Changes in Foreign Exchange Rates" and Accounting Standard 30 - "Financial Instruments - Recognition and Measurement", issued by the Institute of Chartered Accountants of India.
- The above consolidate Financial Results have been prepared in accordance with Accounting Standard 21 - Consolidated Financial Statements, notified under the Companies (Accounting Standards) Rules 2006.
- The Group is mainly engaged in the manufacturing of cement and carbon products.
- The previous Financial year was for a period of 9 months i.e. from April 1, 2007 to December 31, 2007.
- During the quarter ended September 30, 2008, 129 Investor complaints were received and resolved. There were no complaints pending, both at the beginning and at the end of the quarter which had to be resolved.
- The figures for the corresponding period consists of (a) Calcined Petroleum Coke operations of erstwhile Rain Calcining Limited, that was amalgamated with the Company with effect from April 1, 2007 and (b) Calcined Petroleum Coke operations of Rain CII Carbon LLC, USA, that was acquired by the Group on July 19, 2007, from the respective dates to September 30, 2007. Figures of the previous periods have been regrouped, wherever considered necessary to conform with the current year disclosures. Accordingly, the figures for the current period are not comparable to the corresponding previous periods.

By Order of the Board  
for RAIN COMMODITIES LIMITED

Hyderabad  
October 24, 2008

N. JAGAN MOHAN REDDY  
MANAGING DIRECTOR

## SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED (ON A STAND-ALONE BASIS) FOR THE THIRD QUARTER ENDED SEPTEMBER 30, 2008

(Rupees in lakhs)

Particulars	Quarter ended		Nine months ended		Previous Financial Year Ended Dec. 31, 2007 Audited
	Sept. 30, 2008	Sept. 30, 2007	Sept. 30, 2008	Sept. 30, 2007	
	Un-Audited	Un-Audited	Un-Audited	Un-Audited	
1. <b>Segment Revenue:</b>					
(a) Cement	23,123	14,906	58,798	42,145	46,206
(b) Carbon Products	2,171	---	15,729	---	---
<b>Total</b>	<b>25,294</b>	<b>14,906</b>	<b>74,528</b>	<b>42,145</b>	<b>46,206</b>
Less: Inter Segment revenue	---	---	---	---	---
Net Sales/Income from Operations	25,294	14,906	74,528	42,145	46,206
2. <b>Segment Results:</b>					
<b>Profit(+)/Loss(-) (before tax and interest from each segment)</b>					
(a) Cement	3,693	4,303	12,995	12,370	12,625
(b) Carbon Products	10	---	131	---	---
<b>Total</b>	<b>3,703</b>	<b>4,303</b>	<b>13,126</b>	<b>12,370</b>	<b>12,625</b>
Less: Interest	1,198	355	3,101	1,342	2,732
Add: Other Income	158	96	296	318	214
Add: Extraordinary Items	---	---	---	---	(6,021)
<b>Total Profit before Tax</b>	<b>2,663</b>	<b>4,044</b>	<b>10,321</b>	<b>11,346</b>	<b>4,086</b>
3. <b>Segment Capital Employed (Segment assets-Segment Liabilities)</b>					
(a) Cement	85,560	86,324	85,560	86,324	57,203
(b) Carbon Products	30,034	---	30,034	---	29,589
<b>Total</b>	<b>115,594</b>	<b>86,324</b>	<b>115,594</b>	<b>86,324</b>	<b>86,792</b>

### Notes:

- The Company has considered business segment as the primary segment for reporting. The products considered for business segment are :
  - Cement
  - Carbon Products, includes Trading in Green Petroleum Coke and Calcined Petroleum Coke
- Figures of the previous year / period have been regrouped, wherever considered necessary to conform with the current year disclosures. The figures for the current period are not comparable to the previous periods due to corporate restructuring and change in financial year

By Order of the Board  
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Hyderabad  
October 24, 2008

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